VIRTUAL BOX OFFICE

Where art meets technology and passion comes to life. Since our inception, we have been inspired by our clients to develop the unique software solutions that help creative minds compose long-lasting experiences for their patrons. Our event and ticketing technology doesn't just streamline and modernize your operations, it empowers you to do more!

THE ART OF TICKETING

In an industry inundated with clunky, outdated ticketing systems, VBO Tickets is on the cutting-edge of white label event management and ticketing solutions. Our responsive plugin and widget technologies are fully customizable, enabling you to offer your patrons a seamless, personalized user experience. Our platform was built with you in the driver's seat: You have total control over the things that matter most to your business like your patrons, events and proceeds!

Pure White Label

Our unique technology translates to a purer white label solution for those who want more control to craft high-quality, brand-centric experiences online. Imagine delivering a more personalized patron experience and higher repeat business.

Features Built for Revenue

We offer the right balance of useful features for each industry we serve to meet the unique needs of our customers and help them increase sales revenue. From Timed Ticketing and Re-occurring Donations, to a Rewards Program that promotes spending, we offer more valuable features than any other company on the market.

Affiliate Partnerships

We take White Label to the next level by offering our ticketing platform to select partners across the globe. Our Affiliates get the tools, support and guidance to market and distribute the VBO Tickets platform under their own defined brand.

Money Control

You have instant access to your proceeds with direct deposits through your own payment gateway. Convenience Fees are an additional revenue stream opportunity, so we give you full control over all fees your patrons pay, including tiered Convenience Fees and Facility Fees.
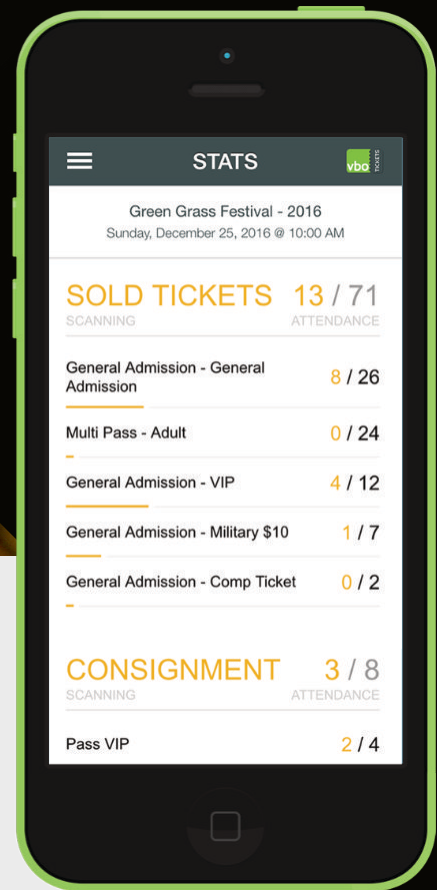
Mobile World

Make your sales as mobile as your patrons! Our responsive plugin design perfectly displays on any screen regardless of size or device. The VBO Touch™ Mobile App places the power to sell and validate Tickets, Memberships and Donations in the palm of your hand.

Your Patrons, Secure

Data security is at the forefront of everything we develop. From SSL encryption, Credit Card Tokenization, CAPTCHAs to VBO Pay -- our proprietary PCI Compliant Chip and PIN Reader System -- every transaction with VBO Tickets is secure!

VBO TOUCH

> Sell anything -- from anywhere!

> Event Stats 24/7

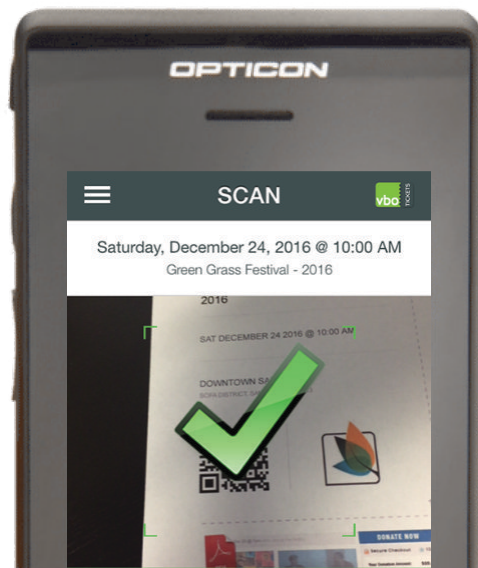> Guest List screen with Check-in/Check-out

> Offline scanning support

STATS

Green Grass Festival - 2016
Sunday, December 25, 2016 @ 10:00 AM

SOLD TICKETS 13 / 71
SCANNING ATTENDANCE

General Admission - General Admission	8 / 26
Multi Pass - Adult	0 / 24
General Admission - VIP	4 / 12
General Admission - Military $10	1 / 7
General Admission - Comp Ticket	0 / 2

CONSIGNMENT 3 / 8
SCANNING ATTENDANCE

| Pass VIP | 2 / 4 |

VBO PAY

> Compatible with VBO Touch™ Mobile App

> PCI Compliant credit card processing

> Bluetooth and USB connectivity to computers

> Process chip-based credit cards at the Box Office

OUR CLIENTS

Since going to market in 2012, our clients have been instrumental in the development of VBO Tickets. Our platform was custom-built to fulfill the needs of our earliest clients and has evolved to not only meet their requirements, but to forecast the features that help drive their future success.

INDUSTRY-LEADING

- Fine Arts
- Performing Arts
- Comedy & Improv
- Festivals
- Sports
- Academics
- Corporate

Delivering industry-leading solutions requires ticketing and event management experience unparalleled to the professionals we serve.

FINE ARTS

Your patron's visitor experience starts online or face-to-face in line. Our solutions are designed to enhance the visitor experience and heighten customer satisfaction by modernizing and streamlining operations and transactions, both online and on-site. We help you create smiles.

- › Multi-Level Memberships and Subscriptions
- › General Admission and Timed Ticketing
- › Conditional Ticketing for special exhibitions
- › Donation Campaign, Pop-up and Widget
- › CRM for Patron Management and Fundraising
- › Online, Box Office and Phone Solutions

OPTICON

SCAN vbo

Saturday, December 24, 2016 @ 10:00 AM
Green Grass Festival - 2016

2016

SAT DECEMBER 24 2016 @ 10:00 AM

DOWNTOWN S

DONATE NOW

PERFORMING ARTS

Our software saves you time and energy so you can focus on what matters the most -- putting on a spectacular show! Many of the features we offer were virtually built by organizations like yours, so they deliver the results you need in a cost-effective way.

> Assigned Seating with up to six Price Levels

> Flexible Subscription Packages

> Supports Preferred and VIP in-house seating

> Donation Campaign, Pop-up and Widget

> CRM for Patron Management and Fundraising

> Programmable Text Alerts on Patron Arrival

9:41

VBO

5 Star VIP, John Thomas has just been scanned (Assigned Seating - Right - Row: A - Seat: 8).

4 Star VIP, Mary Jenson has just been scanned (Assigned Seating - Left - Row: B - Seat: 15).

COMEDY & IMPROV

Let's face it, you want your patrons to laugh! With VBO Tickets you're guaranteed to make them smile, turning them into loyal customers for years to come. With years of experience serving Comedy and Improv clubs, we're not joking around.

> Easily create recurring events with Event Scheduler

> Sell Merchandise like drinks, food or club souvenirs

> Built in Social Sharing and discounts

> Online Class Registration Forms and Waivers

Comedy Dog tag
Cool Comedy Dog Tag
$15.00   0 ▼

Gift Card (only 6 left)
use gift card on events
$15.00   1 ▼

Cocktail Voucher
Sunrise   ▼
$9.00   0 ▼

T-Shirt (only 7 left)
Small ▼   Red   ▼
Get a cool T-Shirt!
$20.00   2 ▼

ADD TO CART

FESTIVALS

There's nothing more exhilarating than being amidst a crowd of charged fans and jamming out to your favorite band's best song! Our event technology gives you the tools you need to create memorable experiences.

> Integrated Ticket Platform in your Festival Website

> Built in Social Sharing and discounts

> VBO Touch™ Mobile App Sales and Entry Scan

> Support for third party Tracking Codes

> Event Badge printing

> Sell Merchandise like drinks, food and memorabilia

SPORTS

Sports fandom is a culture ignited with spirit and commitment. The solutions required to manage the logistics -- and excitement -- of large crowds with poise and efficiency is an art in itself. We know the drill!

College Football Game
Thu August 25

Copper Arena
1545 Bascom Ave. San Jose, CA

Order #R-24104

5:00 pm
Section GA - General Admission

$40.00
No. 1
Order
#R-24104

- Season Packages and Flex Passes
- Sell Merchandise like drinks, food and memorabilia
- GA, Assigned and Box Seating
- Group Sales with Deposits and Balance payment
- Box Office Holds for Online fulfillment
- Multiple Entry Scanning with Offline Support
- VBO Touch™ Mobile App Sales and Entry Scan

ACADEMICS

Knowledge is power: We help you administer it! We work closely with Colleges, Universities, Art schools and a variety of Public and Private Institutions to streamline multi-department processes and online registration.

- Easily create recurring events with Event Scheduler
- Donation Campaign, Pop-up and Widget
- Online Class Registration Forms and Waivers
- Recurring Memberships and Subscriptions
- Custom Sales, Patron and GL Reports
- Detailed Cashier Reports

Registration Form Fields

SORTING	TYPE	NAME	OPTION	TRIGGER	COND.	AUTO
# 1	✓ CheckboxPrice	$99.00 - Registration Fee Registration Fee	Required 1		☐	☐
# 2	A Text	Member First Name Member First Name	Required 1		☐	☐
# 3	A Text	Last Name Last Name	Required 1		☐	☐
# 4	A Text	Company Name Company Name	Optional 1		☐	☐
# 5	A Text	Phone Number Phone Number	Required 1		☐	☐
# 6	A Text	Email Email	Required 1		☐	☐

Show All

SORTING	FIELD TYPE:	LONG NAME (PUBLIC):	SHORT NAME (INTERNAL):
7	Text		

☑ Register for ConVerge

☐ Hidden

☑ Required

CORPORATE

Your company demands enterprise solutions that command results, so we've created the powerful Event Management tools you need for success. Whether it's a private company event, industry trade show or an international convention, we are your all-in-one solution.

NVOLV

Sarah Tillman
#243447

> Integrated Platform for your Website and Facebook

> Online Registration with Chained Conditioning

> Advertise Online with Statistics Tracking

> Multi-currency and Language Localization

FEATURES

Sophisticated ticketing simplified! Our platform is robust, yet user-friendly. With a solid balance of useful features, our solutions span industries and meet the unique needs of our clients unlike any other system on the market. View all our features at www.vbotickets.com/features

Sell Anything
Sell tickets, Memberships, Subscriptions, Merchandise, Registrations and accept Donations.

Holds
Hold tickets, set Reminders and Expirations for later purchase online or at the Box Office.

Group Packages
Offer multiple tickets and special pricing bundled into a single package.

Deposits
Accept partial payments online or in the box office with the ability to pay the balance at a later time.

Pricing Templates
Scale your events quickly by setting up custom pricing templates.

Plugin
Sell tickets on your website or Facebook page with our embedded, white-label technology.

Consignments
Take inventory offline to set aside for other sales channels or promoters.

Exchanges & Refunds
Box office, Phone and online exchanges and refunds, with the ability to convert refunds into a Donation, Gift Card or Account Credit.

Instant Discount Calculator
Instantly apply discounts and Discount Codes over Phone or at the Box Office.

Split Payments
Ability to pay with multiple payment types in a single transaction.

Integrated CRM
View patron account info and stats; transaction history; VIP/5-Star Rating; constituent and relationship links, Holds, Tasks and much more.

Account Notes
Add notes about your customers directly on their profile in the CRM.

Standard Subscription
A Season Subscription with the ability for patrons to pick their own seats.

Membership
Sell memberships with ongoing benefits. Option to setup recurring renewals.

Theater Subscription
In-house managed Subscription package where seat assignments are managed by Box Office staff.

Flex Pass
Sell a block of tickets at a discounted price. Highly configurable by date, price and event.

Pick a Show
Offer discounts for selling multiple shows in one transaction.

Season Renewal
Generate electronic and paper Subscription renewal letters for your patrons.

Donation Plugin
Collect Donations directly from your website via an embedded plugin.

Donation Widget
A Donation button anywhere on your website that loads a simplified payment interface.

Donation Pop-up
Enhance your Donation campaign with a pop-up reminder on checkout.

Automatic 'Thank You' Letters
Create personalized 'Thank You' letters for multiple Donation campaigns.

Event Donation Campaigns
Distinguish between global and event specific campaigns and offer pre-configured Donation amounts.

Email Marketing
Manage and sync email lists with MailChimp and Constant Contact API integration.

Social Integration
Share events and ticket purchases via social networks like Facebook, Twitter, Google+ and LinkedIn.

Rewards Program
Fully integrated program that rewards patrons by dollars spent or tickets bought.

Advertisements
Show advertisements on event pages, tickets and order confirmations with links.

Social Sharing Reward
Reward patrons to share your events by offering built in Social Sharing with or without discounts.

Sell On Facebook
Sell Tickets, Registrations, Memberships, Merchandise and collect Donations, directly from your Facebook page.

Powerful Reports
Powerful reporting engine and library of pre-configured reports comprised of our most popular ones.

Custom Sales Report
Create custom Sales Reports with virtually any output variation. Run, save, print and export the reports you need!

Custom Patron Report
Create custom Patron, Subscriber, Member and Donor Reports with virtually any output variation for marketing and fundraising efforts.

Event Summary Report
Breaks down ticket sales by sales channel and ticket types. Includes Donations, Merchandise, discounts, and anything related to an event.

Cashier Reports
List transactions by cashier user and date range.

Will Call Reporting
Provides a real-time Guest List or Will Call List for your event. Includes e-tickets, Merchandise and reservation data.

Reconciliation Reports
Designed to help you reconcile with your online payment gateway.

Donation Report
Compares various Donation campaigns on a month-to-month basis.

Complete Patron Profiles
A complete overview of your Patrons with contact info, photo, order history, VIP/5-Star rating, email history and more.

Membership Renewal
Automatically or manually renew your Patron Memberships. Send automated renewal emails with renewal details.

Analytics
Integrate Google Analytics, Remarketing campaigns, Facebook tracking and other tracking codes.

Customer Service
Exceptional 5-Star Customer Service and Tech Support.

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USA

Free Live Demo

www.vbotickets.com/demo

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